

# Preferred Lenders **versus** Non-Preferred Lenders

## Things to Consider...

Lender Delayed Fees

Average Delayed Fees\*

Overall Customer Satisfaction\*

Application Fees

Coordination with AEH Closing Team and Lender

Keys Received at Closing

Seamless Process

	Preferred Lender	Non-Preferred Lender*
Lender Delayed Fees	No Delayed Fees	\$75/day
Average Delayed Fees*	\$0	5 days = \$375
Overall Customer Satisfaction*	>90%	<80%
Application Fees	\$0	Range from \$250 - \$500+
Coordination with AEH Closing Team and Lender	None Needed	Homeowner
Keys Received at Closing	Yes	Delay up to 3 business days after closing due to funding
Seamless Process	Priceless	Wasted time & money

\*Based on 2016 Guild Quality Survey.

Allen Edwin Homes is not compensated by Preferred Lenders.

## Preferred Lenders...



Welcome:



FINANCE of AMERICA



This information is an estimate only and does not constitute an offer to lend. All rates and terms are subject to change and loans are subject to credit approval and underwriting requirements of the lender.